

# Carrollton-Farmers Branch Independent School District Executive Summary Report

| Date              | District Objective                                            | Agenda Item # |
|-------------------|---------------------------------------------------------------|---------------|
| February 25, 2010 | Objective 3 - Continuously increase operational effectiveness | I.D.15        |

| Agenda Item: Consider RFP #10-02-041-2 for HVAC Services                                                                                                                                                                                                                                                                                                                                                                                                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Summary:</b> This contract provides for service and replacement of individual HVAC units on an as-needed basis throughout the District. Purchases for these services over the past year totaled \$341,000.00.</p> <p>Proposals were solicited from eighteen (18) vendors; responses were received from five (5) properly licensed vendors.</p> <p>Administration recommends award to the vendor shown below:</p> <p>John Cook &amp; Associates</p> |

| Attachments:   |
|----------------|
| Bid Tabulation |

| Administrative Recommendation:                                               |
|------------------------------------------------------------------------------|
| Administration recommends award of this contract to the vendor listed above. |

| Budget/Funding                   |
|----------------------------------|
| 2009-10 General Operating Budget |

**Vendor Tabulation  
RFP #10-02-041-2 - HVAC SERVICES**

|                                        | <b>Berger Engineering Company<br/>Dallas, TX</b> | <b>Gulf Energy Systems<br/>Plano, TX</b> | <b>John Cook &amp; Associates<br/>Balch Springs, TX</b>     | <b>Metco Engineering<br/>Allen, TX</b> | <b>TDIndustries<br/>Dallas, TX</b>    |
|----------------------------------------|--------------------------------------------------|------------------------------------------|-------------------------------------------------------------|----------------------------------------|---------------------------------------|
| <b>Current School District Clients</b> | Grand Prairie ISD                                | Richardson ISD                           | Carrollton-Farmers Branch ISD<br>Malakoff ISD<br>Aubrey ISD | Northwest ISD                          | Denton ISD<br>Lake Dallas ISD         |
| <b>Labor Cost per Hour</b>             | \$80/hr<br>(HVAC Technician)                     | \$78/hr                                  | \$65/hr                                                     | \$80/hr                                | \$82/hr<br>\$123/hr O/T               |
| <b>Additional Costs</b>                | \$60/hr<br>(HVAC Apprentice)                     | none noted                               | none noted                                                  | none noted                             | \$75 truck charge<br>portal to portal |
| <b>Materials Cost</b>                  | Cost +35%                                        | Cost +40%                                | Cost +20%                                                   | Cost +15%                              | Cost +30%                             |