

Carrollton-Farmers Branch Independent School District Executive Summary Report

Date	District Objective	Agenda Item #
November 3, 2011	Objective 1 – Continuously increase student achievement	III.B.10

Agenda Item: Consider RFP #11-10-061-1 for Math Supplies		
<p>Summary:</p> <p>This contract provides for the purchase of Math Supplies to be utilized by the C-FB ISD Math Department. Spending for this category was \$105,067.01 between October 2010 and August 2011 which indicates the need for this new RFP. A single one-year extension is allowed under the provisions of this RFP.</p> <p>Proposals were solicited from 30 vendors; responses were received from 18 vendors.</p> <p>Math Department reviewed all proposals and based upon their evaluation, Administration recommends award to the 13 vendors listed below.</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> A Teacher's Aide Assessment Services Classroom Products Warehouse D&H Distributing DynaStudy EAI Education Educators Outlet </td> <td style="width: 50%; vertical-align: top;"> ETA/Cuisenaire Houghton Mifflin Harcourt Publishing Company Kamico Instructional Media McGraw-Hill School Education Group Nasco Renaissance Learning </td> </tr> </table>	A Teacher's Aide Assessment Services Classroom Products Warehouse D&H Distributing DynaStudy EAI Education Educators Outlet	ETA/Cuisenaire Houghton Mifflin Harcourt Publishing Company Kamico Instructional Media McGraw-Hill School Education Group Nasco Renaissance Learning
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Attachments:
Tabulation

Administrative Recommendation:
Administration recommends award of this contract to the vendors listed above.

Budget/Funding
2011-12 General Operating Budget

RFP # 11-10-061-1 Math Supplies - Tabulation

Vendor	Discount Rate	Calculators											How are shipping costs (if applicable) calculated?	
		TI Nspire	TI Math or TI 10	TI 108	TI 12	TI 15	TI 73	TI 73+	TI 81+	TI 83+	TI 84 (EZ Spot)	TI 84+ (EZ Spot)		
A Teacher's Aide	15%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Free Shipping.
Abrams Learning Trends	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Shipping & handling is 10% with a minimum of \$8.
Assessment Services	5%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Standard shipping applies to orders under \$100; Orders over \$100 receive free shipping.
Box Cars & One-Eyed Jacks	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Actual costs are determined/based on % of total value of order.
Classroom Products Warehouse	15%; TI & Casio products excluded from discount.	\$181.99	\$14.99	\$5.89	No Bid	\$18.69	\$109.99	No Bid	No Bid	No Bid	\$1,499.99	\$1,499.99	Free Shipping.	
D&H Distributing	0%	\$114.16	\$9.42	\$3.72	No Bid	\$12.30	\$57.81	\$57.81	No Bid	\$86.45	\$953.80	\$1,137.00	Free Shipping.	
DynaStudy	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Orders \$25-\$59.99 = \$8 flat; Orders \$60+ = 8%.
EAI Education	15%; please see attached exceptions.	Alternate	Alternate	Alternate	No Bid	Alternate	No Bid	Alternate	Alternate	No Bid	Alternate	Alternate	Alternate	Shipping on orders over \$100 is free; under \$100, add \$7 shipping.
Educators Outlet	15%	No Bid	\$15.29	\$5.52	No Bid	\$19.12	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Free Shipping; Express or special instruction shipments are subject to fees.
ETA/Cuisenaire	20%; Discount applies to 2011 & future ETA/Cuisenaire Math & Science combined catalogs; Catalog & internet items with "P" in the 3rd position of the item# are Sole Source & are excluded from discount.	\$167.96	\$14.36	\$5.56	\$17.56	\$19.96	\$95.96	No Bid	No Bid	\$123.96	No Bid	\$1,568.00	Discounted orders over \$100 are shipped free Ground UPS. Next Day, 2nd day, & 3rd day select are excluded from free shipping & handling terms.	

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		TI Nspire	TI Math or TI 10	TI 108	TI 12	TI 15	TI 73	TI 73+	TI 81+	TI 83+	TI 84 (EZ Spot)	TI 84+ (EZ Spot)	
Fisher Science Education	28%; Discount is off of the current 2011 Fisher Science Education catalog thru 12/31/11; Beginning 1/1/11 discount will be off of the "then" current list prices.	\$132.98	\$10.20	\$4.02	No Bid	\$13.43	\$64.15	\$64.15	No Bid	\$96.22	\$1,047.32	\$1,248.32	Free shipping on all orders over \$200 excluding live, hazardous, & motor freight items.
Houghton Mifflin Harcourt Publishing Company	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Shipping: under \$100 = \$10 minimum; \$100-\$2K = 10% of subtotal; \$2K-\$10K = 8% of subtotal; \$10K-\$50K = \$7.5 of subtotal; \$50K-\$100K = 7% of subtotal; \$100K-\$200K = 6% of subtotal; \$200K+ = 5% of subtotal.
Kamico Instructional Media	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Free Shipping.
McGraw-Hill School Education Group	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Shipping & handling charges are additional & will be added to the invoice. Shipping terms are FOB shipping point.
Nasco	15% discount off current math & geometry algebra catalog unit prices; "NA" & "NZ" prefix items are not discounted.	\$146.16	\$12.71	\$5.06	No Bid	\$15.94	\$74.38	No Bid	No Bid	\$110.50	No Bid	No Bid	FOB Destination (Nasco pays shipping) on all items other than items with "A" "Z" Prefix or a truck logo; Minimum order of \$50; Discount is off of unit price.
Renaissance Learning	0%; Volume discounts may apply. Please see attached addendum for details.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Please see attached addendum for details.
School Specialty Math	\$0-\$249.99 = list price; \$250-\$499.99 = 5%discount; \$500-\$999.99 = 10% discount; \$1000+ = 15% discount.	No Bid	\$17.07	\$7.17	\$20.45	\$22.48	\$90.06	No Bid	No Bid	No Bid	No Bid	No Bid	Shipping is 6% of order total.
World Research Company	0%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	For orders \$30-\$99.99, add \$9.95 flat rate; For orders \$100+, add 10% to total invoice.